



#### Medicare Advantage

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# 2025 Medicare Advantage

Special Needs Plans and  
Model of Care overview



## Learning objectives

- Describe the different types of Special Needs Plans (SNP)
- Understand the impacts of the state Medicaid agency contract on Dual Eligible Special Needs Plans (D-SNP) plans
- Understand the components/requirements of the Model of Care:
  - Description of the SNP
  - Care coordination
  - Provider network
  - Quality measurement and performance improvement
- Understand your responsibilities as a provider
- Availability of resources and references
- Complete *Attestation*

## Types of SNP plans

- **Dual Eligible Special Needs Plans (D-SNP):** for members eligible for Medicare and Medicaid
- **Chronic Condition Special Needs Plans (C-SNP):** for members with disabling chronic conditions (categories defined by CMS)
- **Institutional/Institutional Equivalent Special Needs Plan (I-SNP/IE-SNP):** for beneficiaries expected to reside for 90 days or longer in a long-term care facility (skilled nursing facility, intermediate care facility, or inpatient care facility) or equivalent living in the community

## D-SNP plans

- Members are eligible for both Medicare and Medicaid.
- Plans may be *full benefit duals* or *partial benefit duals*:
  - Full benefit duals are eligible for Medicaid benefits.
  - Partial benefit duals are only eligible for assistance with some or all Medicare premiums and cost-sharing.
- A member may change plans once during the first three quarters of the year.
- Providers must adhere to coordination and cost share requirements, which may vary by D-SNP type (refer to your provider manual).
- D-SNP types include data coordination, highly integrated dual eligible (HIDE), and fully integrated dual eligible (FIDE).

## D-SNP State Medicaid Agency Contracts (SMACs) always include clinical elements

In addition to being a dual D-SNP member, CMS requires each D-SNP to have a state Medicaid agency contract that includes defined requirements.

### Who is eligible to enroll:

- Medicaid eligibility categories as defined by CMS: QMB (+), SLMB (+), QI, QDWI, FBDE
- Alignment requirements and limitations
- Subpopulation (limited to MLTSS or BH). *The Medicaid landscape also informs this.*
- Age limitations
- Waiver populations
- *This informs if there is potentially a Medicaid plan that is also supporting the member. The Medicaid plan may not be ours.*

### Responsibility to coordinate:

- D-SNPs must coordinate overlapping Medicare and Medicaid benefits to ensure that Medicaid remains the payer of last resort.
- D-SNPs are always required to navigate care not limited to Medicaid MCO, FFS, waiver programs, State case management agencies, CBOs, and the like.
- The model of Care is the foundation for how care is coordinated.
- When D-SNP supplemental benefits overlap traditional Medicaid benefits, the D-SNP must first exhaust the Medicare supplemental.
- Coordination of care transitions.
- When you participate in the ICT, the D-SNP will help identify the Medicaid benefits being coordinated.

### Medicaid benefits:

- All D-SNPs are aware of Medicaid benefits regardless of who administers these benefits.
- A member may have their Medicaid managed under another Managed Care Organization (MCO)
- **When the enrollee has Medicaid benefits available under this health plan for both Medicare and Medicaid, you only have to submit your claim and authorization once.**
- **\*\*For FIDE, the D-SNP authorizes everything for you.**

### Integration types:

- FIDE: Integrated clinical model to include integrated benefit coverage.
- HIDE: Integrated and coordinated model with partial benefit carve-in or specific coordination/connection requirements.
- CO: Coordination only.

## SMAC informs the D-SNP type (model)

D-SNP model types	Provider impact
FIDE	<ul style="list-style-type: none"><li>• A single ID card is used.</li><li>• There is a single determination that includes Medicare and Medicaid criteria.</li><li>• There is a Single Care Management contact.</li><li>• It must cover Medicaid primary and acute care services and LTSS, including at least 180 days of nursing facility coverage.</li><li>• It must use specialized care management and network methods to coordinate care for high-risk beneficiaries.</li><li>• D-SNP provides coverage for Medicaid benefits the same as the aligned Medicaid plan.</li><li>• All members are exclusively aligned, and D-SNP covers additional Medicaid benefits.</li><li>• D-SNP covers the entire service area of the aligned Medicaid.</li><li>• There is a single <i>Provider Manual</i>.</li><li>• There is <b>no</b> separate Medicaid contact</li></ul>
HIDE	<ul style="list-style-type: none"><li>• It must cover Medicaid behavioral health benefits, long-term services, and supports (LTSS), or both. Contract for coverage of Medicaid benefits may be with the D-SNP, the D-SNP's parent company, or another entity owned and controlled by the D-SNP's parent company.</li><li>• The D-SNP service area aligns with or may be greater than Medicaid.</li><li>• We coordinate with our affiliated Medicaid partners for aligned members to reduce duplication and overlap.</li><li>• The members' Medicaid services continue to be provided by Medicaid.</li><li>• Some services may remain excluded based on the state landscape.</li><li>• The ICT assists in coordination, including Medicaid.</li></ul>
CO	<ul style="list-style-type: none"><li>• The D-SNP only administers the D-SNP and D-SNP supplemental benefits.</li><li>• The D-SNP CM attempts to coordinate with Medicaid; however, Medicaid services remain excluded from the D-SNP.</li><li>• Some members may have a cost based on their level of Medicaid. Review coverage to ensure compliance with federal balance billing.</li></ul>

States may require data coordination and HIDE models to maintain exclusively aligned enrollment. These plans are referred to as *Applicable Integrated Plans*.

## FIDE D-SNP

- The plans provide Medicare and Medicaid benefits.\*
- They include long-term services and supports (LTSS) benefits (eligibility rules apply).\*
- One identification card is used to access both Medicare and Medicaid services.\*
- Materials and processes are integrated.\*
- States may carve out Medicaid behavioral health benefits from the contract.
- Coordination between Medicare and Medicaid plans or other agencies is required if unaligned.

\* Applicable only in an aligned FIDE

## Additional requirements for FIDE D-SNP

Per 42 CFR 422.2, fully integrated D-SNPs (FIDE SNPs) are also required to:



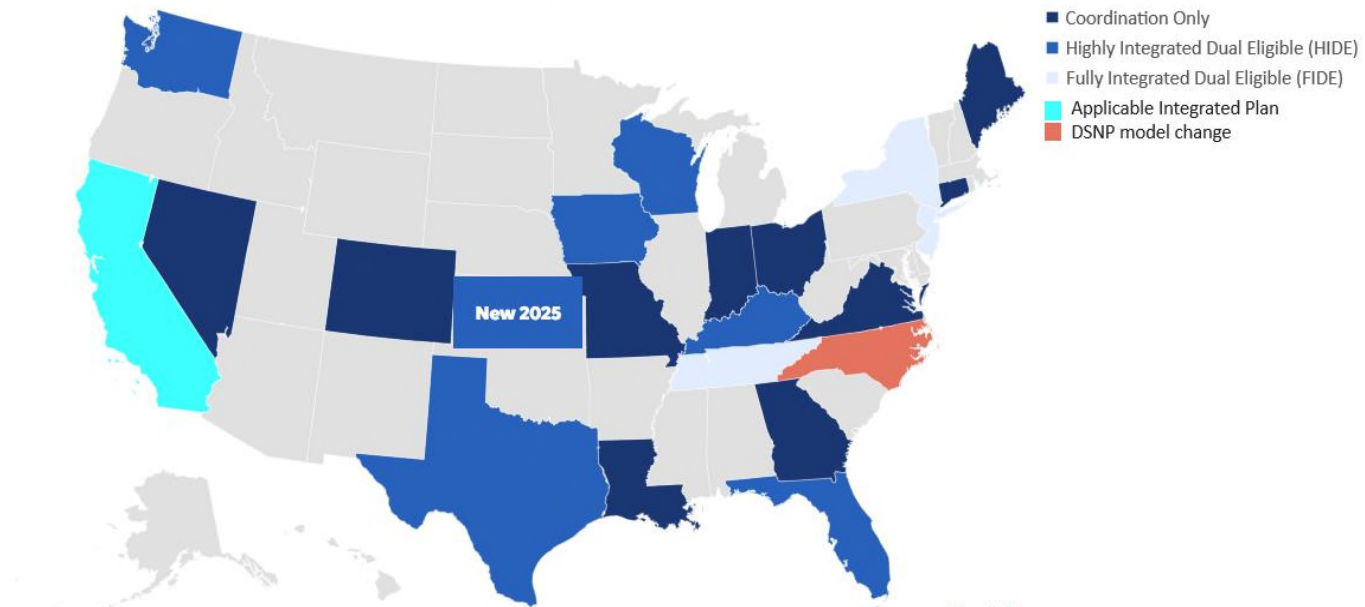
“[coordinate] the delivery of covered Medicare and Medicaid services using aligned care management and specialty care network methods for high-risk beneficiaries”



“[employ] policies and procedures approved by CMS and the State to coordinate or integrate beneficiary communication materials, enrollment, communications, grievance and appeals, and quality improvement”



## D-SNP footprint effective 2025

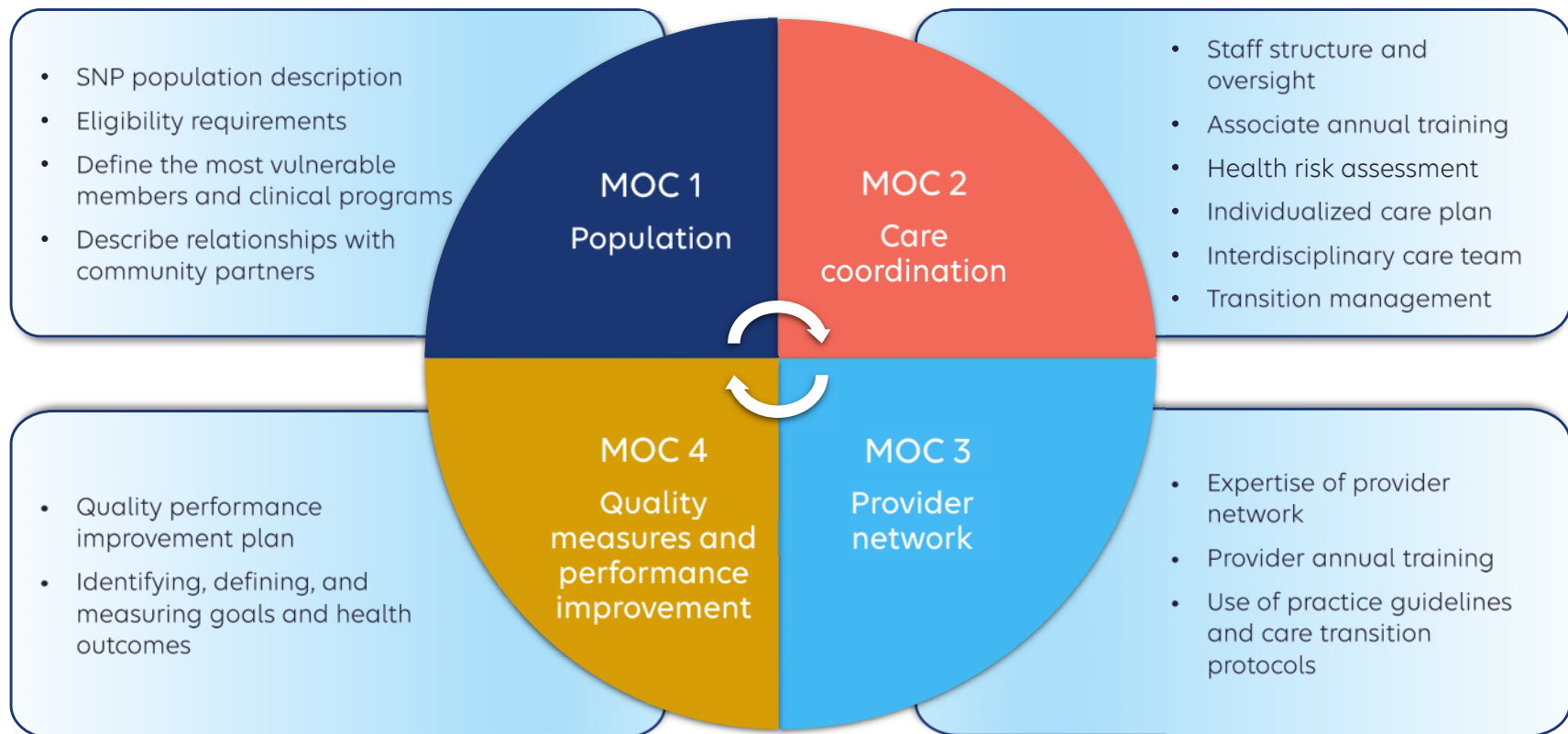


- Kansas is a new D-SNP (HIDE) based on the state RFP award.
- Virginia has an existing D-SNP; however, all HIDE and FIDE will transition to a FIDE.
- California is an exclusively aligned plan.
- CA, NY, TN, TX, KY, VA, and WA have multiple D-SNP models. The map reflects the highest integrated model.

## C-SNP plans

- There are C-SNP plans for the following conditions (enrollment is limited to those with the qualifying conditions):
  - End-stage renal disease (ESRD)
  - Chronic lung disorders
  - Multiple condition C-SNP group 4: Diabetes, congestive heart failure (CHF), and cardiovascular disease (members can have just one of these conditions to qualify)
- Vendors or providers are contracted in some markets to administer some of the maintenance of certification (MOC) requirements.

# MOC elements



# Care coordination strategies

## Health risk assessment (HRA):

- The HRA is completed within 90 days of enrollment and repeated within 365 days of the last HRA.
- It assesses physical, behavioral, cognitive, psychosocial, and functional areas.
- The results are used to create an individualized care plan (ICP).
- It assists in care coordination and identifies urgent needs.
- Additional assessments are completed for significant changes in condition, disease-specific needs, or as part of other program requirements.
- Results of the HRA are available to the member and the provider on the website.

## Interdisciplinary care team (ICT):

- Care was coordinated with the member, PCP, and other participants.
- Providers are key members of the ICT and are responsible for coordinating care and managing transitions.
- ICT role-based actions may include diagnosing/treating, communicating treatment and management options, advocating, informing, and educating members, completing assessments, reviewing HRA results and ICP, collaborating with providers, coordinating with other carriers (Medicaid), and arranging community resources.

## Individualized care plan (ICP):

- This includes member-specific goals and interventions, issues identified during the plan HRA process, and other interactions.
- Members we cannot reach or do not complete the HRA will receive an ICP based on claims or other information available to the case manager.
- It is updated annually or as the member's needs change.
- The ICP is available on the website for the members and the providers.

Our SNP is designed to optimize the health and well-being of our aging, vulnerable, and chronically ill members.

## ICT team

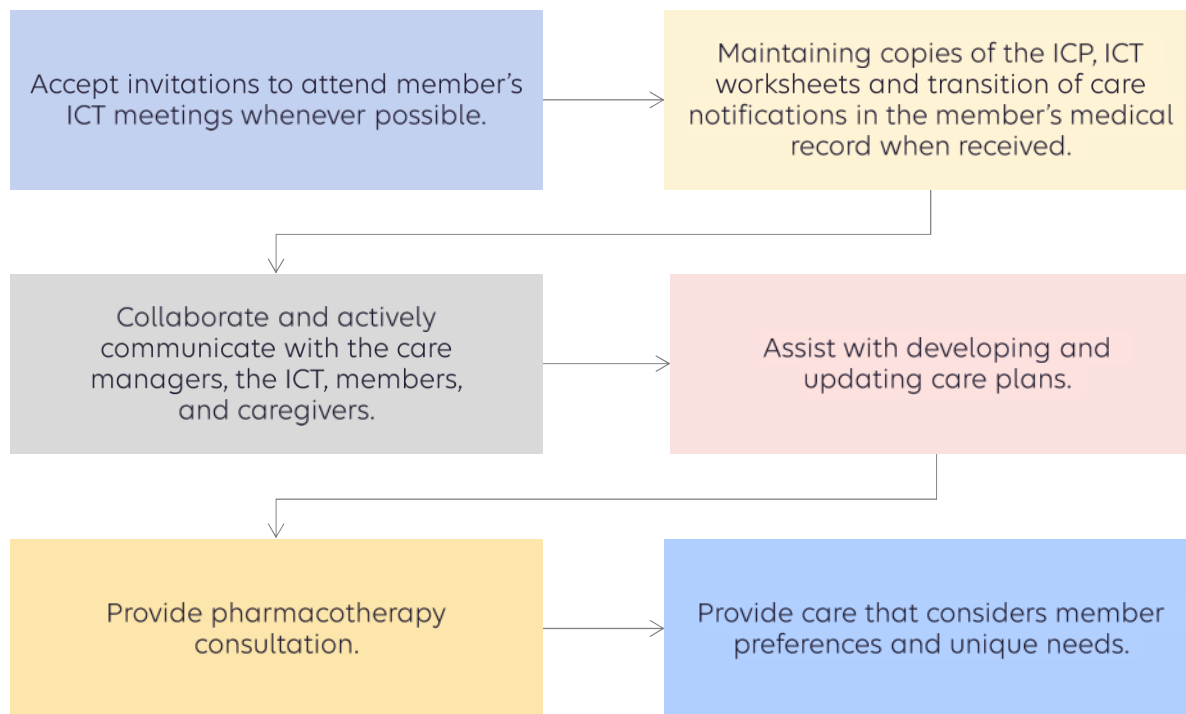
- Each member has an ICT developed based on assessment results, identified needs, and complexity.
- Each member's ICT consists of the member, the case manager/coordinator, and the PCP.
- Additional ICT participants are added based on assessment results, identified needs, complexity, involvement in care, and member preferences.
- A member's ICT may include specialty care providers and our health care team in meetings, including behavioral health or pharmacy representatives.
- ICT meetings or reviews are held at a frequency determined by patient needs and complexity.

### The ICT:

- Develops or contributes to a comprehensive individualized care plan.
- Coordinates care with the member, the member's PCP/other providers, and members of the ICT.
- Collaboration with members of the ICT can occur by mail, phone, provider website, email, fax, or a meeting.
- If a formal meeting occurs, the case manager will inform your office of the details on a case-by-case basis.



# Provider responsibility for ICP



- Review the member ICP plan available on the provider website:
  - ICPs are updated and must be reviewed annually at a minimum.
  - ICPs are updated with significant changes in member health status.
  - Providers will review ICP post-member transitions from a hospital or other skilled setting.
  - Within the provider website, you may enroll in regular reporting for ICP updates to facilitate review.
  - Providers may review before, during, or after office visits with members before ICT meetings.
- Provide feedback to the case manager/coordinator if changes to the ICP are recommended.
- Support the ICP in collaboration with the ICT.

## Care transitions and provider communication

- Our goal is effective, efficient communication with our providers:
  - Valuable information on member utilization, transitions, and care management is **available on the secure provider website**.
  - You may reach the care team by calling the number provided to you in any correspondence from us or the number on the member's identification card.
- SNP members have many providers and have multiple transitions. You are the key to successful coordination of care during transitions:
  - Contact us if you would like our team to assist in coordinating care for your patient.
  - Our care team may be contacting you and your patient at times of transitions to ensure needs are met, services are coordinated, prescriptions are filled, and medications are taken correctly.
  - Care transition protocols are documented in the provider manual.
  - Members may also contact customer service for assistance.



## Performance and quality outcomes

- Quality and health outcome measurements are collected, analyzed, and reported to evaluate the effectiveness of the MOC in the following areas:
  - Improving access for resolution of healthcare needs.
  - Improving coordination of care and appropriate delivery of services.
  - Improving transitions of care across healthcare settings and providers.
  - Ensuring appropriate use of services for preventive health and chronic conditions.
- Additional goals and measures are implemented based on program design and our population.
- Actions are taken to improve outcomes and the quality of care our members receive.